



# PRIVATE BERTH HOLDER BENEFITS

An exclusive world

- Discount on Fitness Membership at Address Golf Resort
- Discounts on Spa treatments at Address Golf Resort and Al Alamein Hotel
- Complimentary Pool and Beach access at Address Golf Resort and Al Alamein Hotel from 1st October to 30th May
- Access to the Dubai Marina Yacht Club Rally Programme subject to pre-booking
- Daily sailing permit assistance and regular Navigational Warning updates
- Buggy shuttle and ice delivery services
- Access to a range of parking facilities
- 24/7 Dock Hand and Security Services



# PRIVATE BERTHING FEES

## TERMS AND CONDITIONS

Berth Size		Annual Berthing in Egyptian Pounds			Visitor Berthing in Egyptian Pounds		
Metres	Feet	Annual Berthing	Security Deposit	Joining Fee	Daily	Weekly	Monthly
8	26	123,000	20,500	42,000	840	4,788	18,540
10	33	155,500	26,000	52,500	1,050	5,985	23,175
12	39	208,000	35,000	63,000	1,260	7,182	27,810
15	49	236,000	40,000	78,750	1,800	9,765	38,475
18	59	311,000	52,000	94,500	2,160	11,718	46,170
20	66	349,000	58,000	105,000	2,700	15,330	61,200
24	79	440,000	73,000	126,000	3,240	18,396	73,440
30	98	630,000	105,000	157,500	4,050	22,995	91,800
45	148	990,000	165,000	236,250	6,075	34,493	137,700
60	197	1,415,000	235,000	315,000	8,100	45,990	183,600

### General Definitions | applicable to both private and commercial Berthing Agreements:

- All rates are quoted in Egyptian Pounds and are subject to 14% VAT.
- Berth fee is determined upon berth size or vessel size, whichever is greater.
- Vessel size is the overall length including tilted outboards, bowsprits and swim platforms as stated on the vessel registration or measured by Marassi Marina Yacht Club.
- Berth size is the maximum LOA of a vessel that the berth can accommodate.
- All rates, charges and fees are subject to change at Marassi Marina Yacht Club's discretion. This also includes increases in fees made by government or municipal department charges, all of which may be charged retrospectively in the agreed period.
- Purchasing an existing private vessel in the Marina and converting it to a commercial vessel without prior approval is strictly prohibited. Any attempts in converting a vessel without prior approval will result in the Berthing Agreement being voided and immediate removal of the vessel from the Marina. Visitor berthing fees will apply for the duration of the stay.
- Utility consumption (power and water) is metred and charged separately on a quarterly basis. Where a metre is not available on site or is faulty, Marassi Marina Yacht Club reserves the right to apply estimated consumption charges for utilities.
- Berthing Fees and Terms and Conditions are subject to change.
- For commercial vessels, capacity includes passengers and crew of the vessel as per its official registration.

### Private Berth Holder Benefits:

- Discount on Fitness Membership at Address Golf Resort.
- Discounts on Spa treatments at Address Golf Resort and Al Alamein Hotel.
- Complimentary Pool and Beach access at Address Golf Resort and Al Alamein Hotel from 1st October to 30th May.
- Access to the Dubai Marina Yacht Club Rally Programme subject to pre-booking.
- Daily sailing permit assistance and regular Navigational Warning updates.
- Buggy shuttle and ice delivery services.
- Access to a range of parking facilities.
- 24/7 Dock Hand and Security Services.

### Joining Fee:

- A minimum joining fee of Egyptian Pounds 42,000 is applicable for private Berthing Agreements.
- Joining fee rates are based upon applied for location and berth size.



# PRIVATE BERTHING FEES

## TERMS AND CONDITIONS

- Joining fee is a one-time fee, payable at the time of joining, non-refundable and non-transferable. Benefits are only valid in line with a valid Berthing Agreement.

### Security Deposit:

- A refundable security deposit equivalent to two (2) months of berthing fees is required for every private and commercial vessel.

### Payment Terms:

- Payment must be made in full, prior to commencement of the Berthing Agreement with one of the following options:
  - Cash in full
  - Card in full
  - Cheque in full
  - Online transfer in full
  - One current dated cheque and three (3) PDCs (post dated cheques)

### Post Dated Cheques:

- Post dated cheques are applicable to both private and commercial annual Berthing Agreements.
- Post dated cheques must be written clearly and always dated on the 1st of each month due.
- The first cheque should be dated for the current date, followed by three (3) more cheques every three (3) months after.
- Egyptian Pounds 2,250 will be charged for every cheque that is either bounced, recalled or replaced.

### Early Berth Offer:

- A 10% discount on total berthing fees is offered upon renewal in the form of the Early Berth Offer.
- The Early Berth Offer can be availed upon renewal and completion of the first year of the Berthing Agreement.
- To avail the Early Berth Offer, payment must be made in full by either cash, card, cheque or online transfer.
- No post dated cheques will be accepted to avail the Early Berth Offer.
- Payment must be received at least fifteen (15) days before the start date of the new Berthing Agreement to validate the Early Berth Offer.
- All Berthing Agreements and relevant paperwork must be signed by the owner to validate the Early Berth Offer.
- Berthing Agreements terminated early or transferred to another customer prior to the Berthing Agreement end date, will forfeit the discounted amount at the time of settlement.

### Visitor Berthing:

- All rates are quoted in Egyptian Pounds and are subject to 14% VAT.
- The maximum duration for visitor berthing is three (3) months, after which the annual berthing fee and joining fee will be applied, subject to berthing availability.
- Berth bookings must be made a minimum of twenty-four (24) hours in advance of arrival and are subject to berthing availability.
- Berth size is the maximum LOA of a vessel that the berth can accommodate.
- A refundable security deposit equivalent to the total duration of the stay is required.
- Catamarans are charged at 1.5 times the standard rate.
- A 50% discount applies on the visitor rates for vessels staying for four (4) hours or less.
- Visitor berthing is available on a commercial visitor rate for activities utilized for commercial purposes; including yacht sales, brokerage, charter, floating restaurants, dhows and ferries.





# BERTH APPLICATION FORM

## APPLICANT INFORMATION

Full Name \_\_\_\_\_  
Date of Birth | dd/mm/yy \_\_\_\_ / \_\_\_\_ / \_\_\_\_  
Nationality \_\_\_\_\_  
Passport No. \_\_\_\_\_  
Mobile No. \_\_\_\_\_  
Landline No. \_\_\_\_\_  
Email \_\_\_\_\_  
Address \_\_\_\_\_  
Berth Holder Type ☐ Private ☐ Commercial  
Marina Preference \_\_\_\_\_  
Company Name\* \_\_\_\_\_  
Owner's Name\* \_\_\_\_\_  
Office Address\* \_\_\_\_\_  
Trade License\* \_\_\_\_\_  
Expiry Date | dd/mm/yy \_\_\_\_ / \_\_\_\_ / \_\_\_\_  
Captain's Name \_\_\_\_\_  
Captain's No. \_\_\_\_\_  
Captain's Email \_\_\_\_\_

\* Applicable only for Commercial Applications

## VESSEL INFORMATION

Name \_\_\_\_\_  
Registration Number \_\_\_\_\_  
Registration Expiry | dd/mm/yy \_\_\_\_ / \_\_\_\_ / \_\_\_\_  
Insurance Company \_\_\_\_\_  
Insurance Expiry | dd/mm/yy \_\_\_\_ / \_\_\_\_ / \_\_\_\_  
Vessel Type \_\_\_\_\_  
Brand \_\_\_\_\_  
Build Year \_\_\_\_\_  
Country of Build \_\_\_\_\_  
Length | metres \_\_\_\_\_  
Draft | metres \_\_\_\_\_  
Beam | metres \_\_\_\_\_  
Vessel Capacity \_\_\_\_\_  
No. of Cabins \_\_\_\_\_  
Type and No. of Engines \_\_\_\_\_  
Hull Type \_\_\_\_\_  
Hull Colour \_\_\_\_\_  
Tonnage \_\_\_\_\_  
Shore Power \_\_\_\_\_

## DOCUMENT CHECKLIST

Please ensure the below documents are submitted along with the Berthing Application Form.

- |   |  |  |   |
|---|--|--|---|
| <input type="checkbox"/> Passport Copy      | <input type="checkbox"/> Vessel Registration | <input type="checkbox"/> Captain's License | <input type="checkbox"/> VAT Registration * |
| <input type="checkbox"/> Resident VISA Copy | <input type="checkbox"/> Vessel Insurance    | <input type="checkbox"/> Vessel Images     | <input type="checkbox"/> E-Brochure *       |
| <input type="checkbox"/> ID Copy            | <input type="checkbox"/> TRA License         | <input type="checkbox"/> Trade License *   | <input type="checkbox"/> Partners List *    |

\* Applicable only for Commercial Applications

## APPROVALS STATUS (FOR INTERNAL USE ONLY)

Marine Relations Manager	<input type="checkbox"/> Approved <input type="checkbox"/> Not Approved	Signature _____	Date   dd/mm/yy ____ / ____ / ____
Marine Operations Manager	<input type="checkbox"/> Approved <input type="checkbox"/> Not Approved	Signature _____	Date   dd/mm/yy ____ / ____ / ____
Director of Operations	<input type="checkbox"/> Approved <input type="checkbox"/> Not Approved	Signature _____	Date   dd/mm/yy ____ / ____ / ____

Effective 6th June 2021

Applicant Signature \_\_\_\_\_ Date | dd/mm/yy \_\_\_\_ / \_\_\_\_ / \_\_\_\_



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